

CarMax, Saving Thousands of Dollars in Maintenance Costs



CarMax, a pioneer in the used-car superstore concept, built their first superstore in Richmond, Virginia in 1993. Since then, they have expanded coast to coast and now have more than 80 stores in 23 states. CarMax knows the value of time-savings, and quality. Each store hosts a large inventory of cars that must be carefully inspected and reconditioned to meet customers' expectations.

Because their inventory has a fast turnover, the Service Bay areas are a high traffic environment. The rolling steel doors that were originally installed could not hold up to the high cycles they experienced. Due to the high traffic, they were hit and damaged often. CarMax had annual invoices for more than 14 thousand dollars in maintenance and repair fees to these doors.

Albany Door Systems provided CarMax with two M&I Re-Coil-Away doors. These doors were installed at their location in Laurel, Maryland. The speed and reliability of the M&I Re-Coil-Away door convinced CarMax to invite Albany Door Systems to spec doors for all new facilities and replace all bay service area doors. These doors saved CarMax over 14 thousand dollars in maintenance costs. Today, Albany Door Systems has installed over 250 doors at various CarMax Superstores locations throughout the United States.

The M&I Re-Coil-Away is the world's toughest roll up door. It is designed to withstand accidental hits from the heaviest of vehicles. The door curtain and bottom beam absorb impacts and re-assemble within minutes without special tools or replacement parts, translating into time and money savings for our customers.

"Albany's National Accounts Program includes customer service that is second to none. Their customer service administrators are intelligent, responsive and easy to work with. If there is an issue, Albany responds fast to fix the problem keeping us informed every step of the way. Albany has competent and professional customer service people that add value to our company." - John Saber, CarMax Facilities Coordinator.

For more information about Albany Door Systems and our complete line of High Performance Industrial Doors, please contact us by phone or mail, or visit us online.

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